

**Class – BA Sem IV**  
**Subject – Psychology**  
**Paper – Theory**

Time Allowed: 3 Hours

Maximum Marks : 100

**SECTION-A**

Attempt all, each carries 2 marks.

- a) Social Psychology
- b) Cultural Anthropology
- c) Social Interaction
- d) Attitude
- e) Cognitive dissonance
- f) Stereotypes
- g) Social loafing
- h) Group think
- i) Conformity
- j) Compliance

**SECTION-B**

Attempt any four out of the following six, each carries 12 marks.

- 1. Define Social Psychology and discuss the problems and scope of social psychology.
- 2. Discuss the relationship between psychology, social psychology and sociology.
- 3. Define Social Interaction and factors affecting social interaction.

- 4. Define Prejudice and explain the factors in formation of prejudice.
- 5. Define propaganda, its types, medium and role in social problems.
- 6. Define Leadership, types and characteristics of an effective leader.
- 7. Discuss the psychosocial processes involved in social influence.

**SECTION-C**

Attempt any two out of the following four, each carries 16 marks.

- 8. Explain the process of attitude formation and attitude change and its measurements in detail.
- 9. How are groups formed? Explain the conditions of organization and types of groups.
- 10. Explain the need of social control and the various forms of social control.
- 11. Write a note on the following :-
  - (a) Attribution Theory
  - (b) Social Cognitive Theory
  - (c) Person Perception
  - (d) Leadership Theories

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